# **1CRM** The All-in-One CRM Solution

Discover 1CRM: The ultimate customer relationship & business management system



www.lcrm.com

## About 1CRM

1CRM combines a modern sales and marketing CRM feature set with comprehensive order management, service management and project management — all within a highly customizable framework.



### **CRM Solution**

Increase sales and nurture customer relationships with 1CRM. Track sales with forecasts & reports. Check your email and group calendar. Support clients with case management and knowledge base capabilities.



### **Order Management**

Manage your orders from quotes to shipping and receiving with 1CRM. Define price books & product catalogs. Manage sales & PO's, AR/AP balances, and sync transactions with your accounting system and eStore.



### **Marketing Automation**

Automate your marketing with 1CRM. Generate forms, capture leads, follow-up with drip-feed campaigns and dynamic target lists. Track progress with dashboard reports and expand with Lead Guerrilla.



### Project Management

Create and track projects throughout their lifecycle with 1CRM. Generate gantt charts and cost estimates vs. actuals. Track expense reports, booked hours & timesheets. Manage staff, roles, and availability within HR.



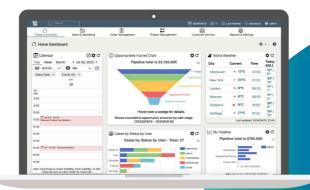
### **Case Management**

Support your clients with 1CRM case management. Create & track service cases, assign priorities, add to the knowledge base. Receive cases through web forms or email interactions, and track until closure.



### Integrations

Create the ultimate toolbox with 1CRM. Integrate with Drupal, Zoom, Outlook, Teams, WooCommerce, QuickBooks, Paypal, Stripe, HubSpot, RingCentral, DropBox, Xero, Google, IOS & Android & more!



## Why Choose 1CRM?

1CRM is a highly competitive CRM solution, with many unique features that others in the market do not offer. Here are five reasons why you should choose 1CRM today:

### Complete CRM Solution

1CRM includes all the tools you need to run your organization on a single platform. Sales & marketing, order management, project and customer service management - 1CRM has it all. Simplify and cost-reduce your overall business management solution.

### Flexible Hosting

Whether you need an On-Premise or Cloud CRM solution, 1CRM has got you covered. You can also have your Cloud data resident in your preferred country, which complete with GDPR support offers an excellent data privacy solution.

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### **Cost Efficient**

1CRM is very competitively priced, with multiple editions available to scale up as your business volumes increase. From Startup to Enterprise with monthly and annual plans, 1CRM has a solution for you.

### Extensive Customization

Increase productivity with a custom-fit CRM solution. Create custom dashboards, modules, fields, layouts and menus - for mobile and desktop experiences. Design custom reports and charts, PDF forms, workflows and more!

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### Developer-Friendly

1CRM is a developer's dream. Each edition includes most of the source code, enabling you to work with your favorite developer. Paired with a state-of-the-art REST API, Developer's guide and API Client Library, 1CRM is optimized for integration and customization.





## **Professional** Services & Skills

Our 1CRM experts will help guide and enhance your 1CRM experience. Whether managing your complex implementation from start to finish, customizing your system to better match your business processes, or simply migrating your data and getting your users setup and trained, our combination of services can help take your 1CRM experience and productivity to the next level.



#### **CRM** Consulting

Need help navigating the world of CRM? Our consultants will work with you to create a custom CRM solution that fits your budget and business requirements.



### Onboarding

Our team can assist you with implementation, configuration and training your staff on how to use 1CRM effectively. Setting realistic deadlines based on your CRM goals, and then helping you meet them!



#### Integration

Integrate 1CRM with your favorite products and services. Our team can help you implement existing 1CRM integrations, build integrations using Zapier or Make, or create fully custom integrations by request!



### QuickStart Service

New to 1CRM? Reap the benefits of a well-organized business on the Cloud in 30 days or less with our QuickStart Service. See more details in the brochure.



### Customization

Increase productivity and sales by customizing your 1CRM. By creating custom fields, layouts, modules, workflows, reports & more, our team will create a CRM solution as unique as your business.



### Migration

Quickly and accurately migrate your existing customer data from sources like Outlook, SugarCRM, Dynamics, Infusionsoft, Salesforce & QuickBooks. Maintaining its vital structure so you can get right back to work.

## **1CRM** Client Testimonials

🕝 Lufthansa Technik

**PHILIPS** BOSS

**ALLOcloud** Microsoft

Thousands of companies use 1CRM every day to manage and grow their business effectively, throughout Europe, the Americas and Asia Pacific.



### Jacques Gripekoven ALLOcloud

We, at ALLOcloud.com, have been using 1CRM for the last 8 years. We thoroughly benchmarked several web-based solutions (including SugarCRM and SalesForce) and finally chose 1CRM... We've been happy customers since."



### **Bruce Anderson**

### MADD Virgin Drinks

"1CRM handles all of our CRM and Order Processing very well. The software is highly customizable, so we have modified many of the edit and summary screens to add or delete fields or to change the headings to make them clearly understandable to everyone using the system.



### **Marcus Young**

### Incarta

"Flexible, easy to use, stable and excellent support. It is a well designed functional product with fantastic support. The support from the developers is unmatched in the market. It seems that they must monitor their email 24\*7."

## **Get In Touch**

Contact us today to discuss the CRM needs of your business.

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www.1crm.com



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